



Job Role: Full Time Telesales Executive at UTP Merchant Services

Based: St Leonards-On-Sea, East Sussex

Starting Salary £18,000 increasing to £19,000 upon successful completion of probation.

Uncapped Commission Scheme

Universal Transaction Processing is a fast-growing company within the financial services industry, providing a range of leading credit and debit card payment solutions to businesses within the UK.

We are looking for an enthusiastic Telesales Executive to cultivate new business by outbound calling. We can offer progression opportunities for team players willing to develop and demonstrate ambition.

Essential skills:

- ❖ Confident communicator (as this is a customer facing phone-based role)
- ❖ Computer literacy
- ❖ The ability to work well under pressure and to meet tight deadlines
- ❖ 1 year of relevant work experience

Desirable skills:

- ❖ Previous call centre experience as well as experience using a CRM system
- ❖ Adaptable and versatile approach to a fast-paced role
- ❖ Target driven and highly motivated
- ❖ Sales orientated

Responsibilities:

- ❖ Generating appointments for agents through phone calls
- ❖ Diary management
- ❖ Updating the CRM
- ❖ Meeting and exceeding appointment and sales targets

Benefits:

A choice of:

- ❖ Free Gym Membership
- ❖ Contribution to travel
- ❖ Lifestyle benefits

If this sounds like the role you are looking for, a career with UTP Telesales team is available offering:

- ❖ Monday to Friday 09:00 – 17:30
- ❖ Full in-house training provided
- ❖ No late shifts or bank holidays
- ❖ Competitive salary + uncapped commission
- ❖ Company pension scheme
- ❖ Breakfast provided every Friday

Full training will be provided, and we will work with you to develop your skills in a friendly environment to ensure you achieve your full earning potential. If you would like the opportunity to be part of a company that offers real rewards for your effort, please send your CV to the below details.

Email: Bethany.Kitchen@universaltp.com / DD: 01424 456323